

Introducing Robus



Robus is a progressive and independently operated insurance management, fiduciary and financial advisory group. We provide professional management services to captive insurers, open market insurers and reinsurers, insurance intermediaries, MGAs, ILS fund managers and other corporate entities around the world, supporting their risk management and strategic business objectives.

Overview

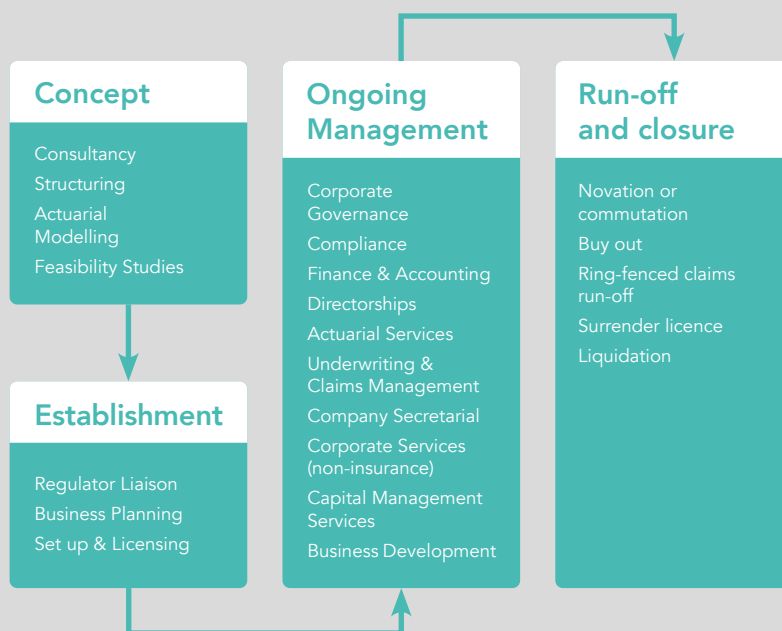
Established in 2011, we operate from offices in Guernsey and Gibraltar, with the ability to deliver client services in Europe's leading domiciles. Through a network of partner managers, we also have the ability to support our clients with domiciliary requirements outside of Europe.

Our People

At Robus, we place a great emphasis on service excellence and key to this is ensuring that we only employ and develop the highest quality team members. We have an exceptional group of experienced and qualified colleagues which, through teamwork and collaboration, is able to provide the complete range of professional skills required to meet our clients' insurance management needs. Please review biographies at www.robustgroup.com/our-team

Client Services

Whether you are developing a new venture, looking for a health check or looking at replacing the services provided by your current managers, Robus is able to support you throughout the lifecycle of your risk bearing vehicle:



How Clients Benefit

By building a deep understanding of our client's business, our activities help them to prosper and grow. Through collaboration and trust, our independence, and through our innovative approach, we deploy a service methodology which is underpinned by the following key factors:

- + **Highly qualified, experienced teams:** Enhancing client outcomes
- + **Full-Service firm:** Reducing costs and saving time
- + **A pure insurance management firm:** Elimination of pressure to upsell
- + **Partnership approach:** Increased alignment to client objectives
- + **Innovation and creativity:** Maximising client options
- + **Flexibility & responsiveness:** Improving timelines and decision making
- + **Independent, with private ownership:** Elimination of non-core influences
- + **Competitive costing:** Focused pricing model delivering value for money
- + **Service Excellence:** More efficient service tailored to client specific needs

Jamie Polson

Managing Director, Guernsey

E jamie.polson@robusgroup.com

M +44 1481 742556

Paul Cole

Managing Director, Gibraltar

E paul.cole@robusgroup.com

M +350 20077065

www.robusgroup.com

ROBUS
Understand | Support | Deliver