

# Your gateway into the UK

## Robus Gibraltar

Gibraltar has had a special relationship with the UK for financial services since 2001 when legislation was enacted to establish a single market for insurance and banking between the UK and Gibraltar. This relationship is unaffected by the UK (and Gibraltar) exiting the European Union, which creates opportunities for EU domiciled insurers to access the UK through Gibraltar.

## Why Gibraltar

Gibraltar is a small but nimble jurisdiction where companies can benefit from close relationships with the financial services regulator, the Gibraltar Financial Services Commission. Shorter lead times to licensing (than the UK) and being able to leverage insurance managers' experience, knowledge and support, also facilitate entry into the Gibraltar market.

Gibraltar has implemented the Solvency II regime and equivalence with the EU is expected to be maintained.

It is an English-speaking jurisdiction with good transport links to the UK and Spain, and all the professional services you could require are on your doorstep.

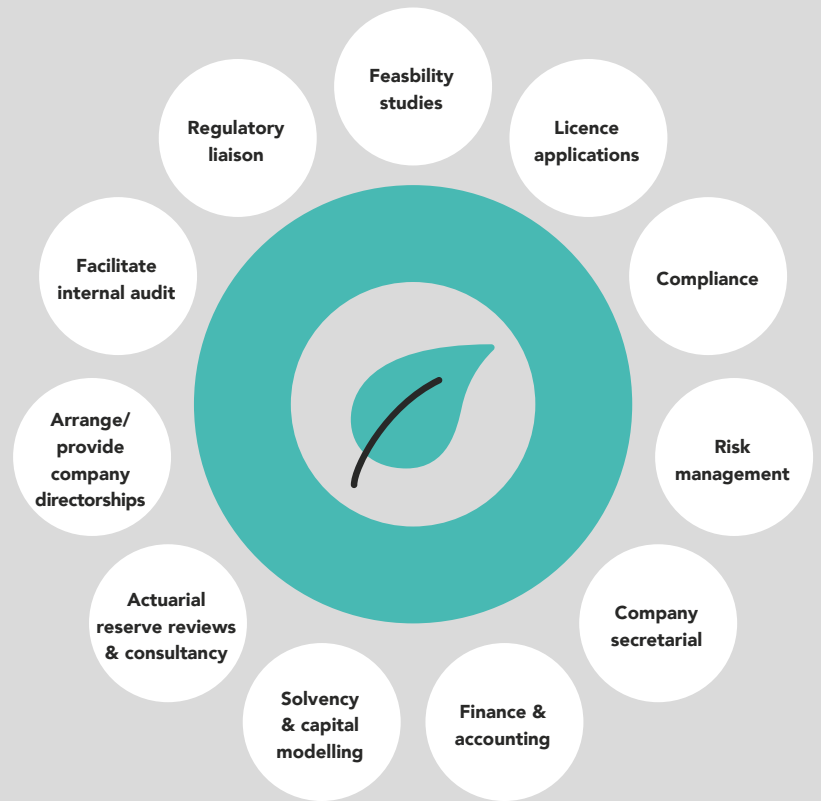
## Serving Clients in Gibraltar

If you have an established risk bearing vehicle, are considering the formation of a new one, are looking to create an insurance intermediary, or are looking for fronting capacity, Robus can help you.

Robus is an independently operated insurance management, fiduciary and financial advisory group with companies in Guernsey and Gibraltar. From Gibraltar we offer services to captive insurers and open market insurers and reinsurers; we can also offer select services to intermediaries. We provide consultancy, feasibility studies, support with licence applications, and ongoing insurance and company management, partnering with our clients so they derive the value of our local expertise and advice. We are also the only actuarial service provider on the ground in Gibraltar.

# How We Help Clients

Our ability to tailor and deliver a broad range of management services ensures we are able to meet the specific needs of our clients.



## How Clients Benefit

Robus delivers excellence; we build a deep understanding of our clients' businesses and, through our support, we help them to prosper and grow. Through collaboration and trust, our independence and our innovative approach, we deploy a service methodology which is underpinned by the following key factors:

+ Highly qualified, experienced teams  
Enhancing client outcomes

+ Full-service firm  
Reducing costs and saving time

+ Independence  
Elimination of non-core influences

+ Partnership approach  
Increased alignment to client objectives

+ Innovation and creativity  
Maximising client options

+ Flexibility & speed  
Improving timelines and decision making

+ Competitive costing  
Focused pricing model delivering value for money

+ Service excellence  
Efficient service tailored to client specific needs

+ Access to an effective professional services network  
Saving time and enhancing overall service outcomes

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